



**If You Can Touch It,
We Were There**

Martin Marietta Materials







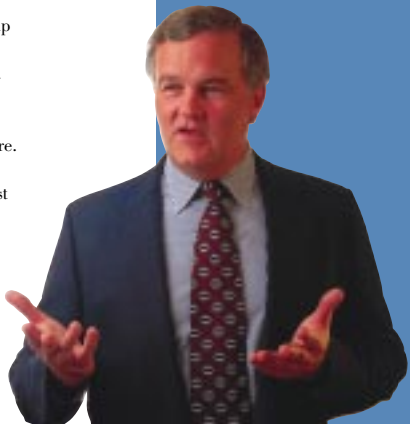
Each morning we clutch our coffee mugs, step outside onto our concrete driveways to get our daily newspapers, and return to our homes. We pour milk from plastic containers into breakfast bowls. Later, in the car on the way to work, we never give a thought to the miles of smooth road that lie before us, never think about the tires rotating on the asphalt beneath. A sidewalk leads us to the concrete building where the day will pass on plastic phones and keyboards. As the day closes, the pathways, roads, bridges, and exit ramps lead us home again.

Every day, the roads you cross, the garages you park in, the tires you drive on, the ceramic cup you hold, the paper you read, and the plastics you use contain materials supplied by Martin Marietta Materials – a company dedicated to providing quality materials that build the world around you. On any given day, if you can touch it, we were there.

Martin Marietta Materials, Inc. is one of the largest public companies headquartered in Raleigh, North Carolina. Its two major business units, Martin Marietta Aggregates and Martin Marietta Magnesia Specialties, are at the forefront of their respective industries, providing high-quality materials to a diverse range of customers.

“We’ve become over 5,000 people engaged in doing our jobs well and creating a more secure and prosperous future. These accomplishments are great to reflect on, but I am convinced the best is yet to come.”

*Steve Zelnak
Chairman and CEO
Martin Marietta Materials*





From superhighways to jogging trails, we were there.

Martin Marietta Materials' Aggregates division is the second largest and one of the fastest growing among the major construction aggregates producers in the United States. As a leading player in the construction aggregates industry, Martin Marietta Aggregates – from an expanding network of more than 250 quarries and distribution facilities in over 20 states – supplies a full spectrum of aggregates for the roads, sidewalks and foundations on which we live. In an industry where proximity is a critical factor, Martin Marietta Aggregates' strengths are its strategic locations, competitive pricing, and dedicated employees who are committed to quality products and superior customer service.



From the shoes you wear to the water you drink, we were there.

The Magnesia Specialties division is a leading U.S. producer of magnesia-based chemical and refractory products used in a variety of industrial, chemical and environmental applications. Magnesia Specialties remains a performance leader in its primary market, the steel industry, selling dolomitic lime to extend refractory lining life and providing furnace maintenance products and services to companies worldwide. Magnesia Specialties continually develops and markets chemicals for use in everyday materials such as plastic, rubber, ceramics, sugar, animal feed, aluminum, tile, and motor oil. Specialized magnesias are used in a variety of environmental applications including air and water treatments and a cost-effective magnesium hydroxide flame-retardant material.

"I've been with this company since 1969. This company understands people – it believes in its people. If there's a problem, you can sit down and talk about it. You work with this company, they'll work with you."

*Hadrick Husser
Pit Foreman
Berkeley Quarry*



Unearthing Assets

Martin Marietta Materials' momentous growth, record financial results and outstanding shareholder rewards continue to attract market attention.

In 1997, the first full year after its split from Lockheed Martin Corporation, Martin Marietta Materials' aggressive but disciplined growth strategy resulted in sales of \$901 million, a 25 percent increase from the previous year. Net earnings also increased 25 percent that year, increasing to nearly \$100 million. Although the stock market yielded all-around exceptional returns in 1997, Martin Marietta Materials outperformed the S&P 500 by close to a factor of two, with shareholder returns reaching 59 percent.

Today, the momentum continues. Martin Marietta Materials remains committed to increasing shareholder value through its disciplined and selective expansion program - capitalizing on consolidation trends in the aggregates industry and uncovering new avenues of growth in new and related technologies.





From freeways to sidewalks, from bridges to parking complexes, Martin Marietta Aggregates supplies the materials essential to build the world we live in.

Martin Marietta Materials' Aggregates division supplies crushed stone (granite and limestone), sand and gravel from a network of more than 250 quarries and distribution facilities in over 20 states throughout the Southeast, Midwest, Central and North Central United States, as well as the Bahamas and Nova Scotia. Quarries owned by Martin Marietta Aggregates process quality materials for use in commercial, residential and public infrastructure construction projects involving applications such as asphalt, concrete, foundations, slope protection and railroad ballast.

Martin Marietta Aggregates provides a full spectrum of products to diverse construction and nonconstruction markets. Approximately 50 percent of aggregates products are used in infrastructure projects such as road construction and maintenance; however, a significant portion of aggregates is used in a variety of commercial and residential applications such as concrete for building panels, retaining walls and parking decks.

"We work hard to produce a quality product because that's what our customers want. At the same time, we are dedicated to efficiency and volume to ensure on-time delivery."

*Foster Taliaferro
Plant Manager
Pinesburg Quarry*





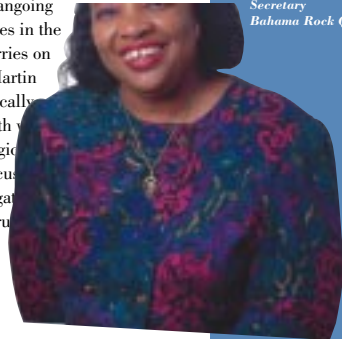
The division also provides a full line of ballast products for the construction and maintenance of railroads and rail sidings and is a leading supplier of riprap used for slope protection and drainage control. A growing percentage of the division's aggregates is being used in specialty products that require chemical-grade limestone. Martin Marietta Aggregates produces this limestone for air pollution control as well as materials that are used in agricultural products including aglime and animal feed, and in industrial applications such as roofing shingles.



Martin Marietta Aggregates is committed to providing superior quality aggregates and outstanding customer service in an industry where price and location are important factors. Aggregates producers shipping by truck rarely ship more than 25 to 50 miles; however, Martin Marietta Aggregates can transport by truck, rail, barge and oceangoing vessel. Through the combination of quarries in the Bahamas and Nova Scotia, along with quarries on the Ohio and Mississippi River systems, Martin Marietta Aggregates is capable of economically shipping over 1,500 miles to customers with year-round access. The division's dedication to strategic location, competitive pricing, quality and customer service establishes Martin Marietta Aggregates as a supplier customers can depend upon – a true leader in the aggregates business.

"No one here is just an employee. Everyone here is Martin Marietta Materials."

*Lillian Rolle
Secretary
Bahama Rock Quarry*



A photograph of a sunset over a body of water. The sun is low on the horizon, creating a bright orange and yellow glow. The sky is a gradient of orange and red. The water reflects the sun and the sky. In the foreground, there are dark silhouettes of reeds or grasses. In the background, there is a line of trees.

Beyond the Surface: The Nature of Martin Marietta

Martin Marietta Aggregates takes pride in maintaining the appearance of its quarries and working side-by-side with nature. When the quarry process is complete, Martin Marietta Aggregates also takes pride in restoring its rock quarries, creating valuable assets for neighboring communities. Many old quarries are allowed to fill naturally with water, forming freshwater lakes capable of supporting abundant wildlife and potentially providing much needed water reservoirs for communities with inadequate water sources. Martin Marietta Aggregates has a strong tradition of giving to its communities – donating stone to parks and towns, plowing roads in wintertime and developing partnerships with schools to allow students to tour and observe the quarry process.

Martin Marietta
Aggregates is more
than an aggregates
supplier – it is an
aggregates leader,
providing a network
of technical support
for its customers.
Lab personnel
rigorously test
construction
aggregates according
to federal and state
standards and
customize high-
performing asphalt
and concrete mixes
to meet the specific
needs of its
customers. In
addition to mix
design, Martin Marietta Aggregates is also engaged
in aggregates performance testing and research,
finding enduring solutions to our nation's
construction needs.



*“Martin Marietta
Materials has a strong
history of community
involvement in each town
where we do business.”*

*Debbie Henry
Vice President
and CFO
Martin Marietta Materials*

Martin Marietta Aggregates is one of the fastest
growing among the major aggregates companies in the
country – a driving force in an industry of
consolidation. Focused on aggressive but disciplined
growth, Martin Marietta Materials is a leader in
acquisitions and greensite development (the opening
of new quarries). The division is poised for future
growth, with current aggregates reserves exceeding
an average life expectancy of 50 years. Martin
Marietta Aggregates continues to search for new
growth opportunities as it advances to the forefront
of the industry, rising to meet the demands of the
development of our nation's infrastructure, as
well as other building construction needs.





SCREEN

945
OFF

READY

TRE



19



27.1

62. psi

33.5

11.8
total
gpm

258
PYRE

21.1
gpm
29.8
gpm

C SEC
sec

P

No. 1100
STOPPER No. 1

From ceramics to plastics, from detergents to motor oils, odds are Magnesia Specialties was there.

Martin Marietta Materials' Magnesia Specialties division is a leading U.S. producer of magnesia-based products. With superior engineering, research and product development capabilities, Magnesia Specialties

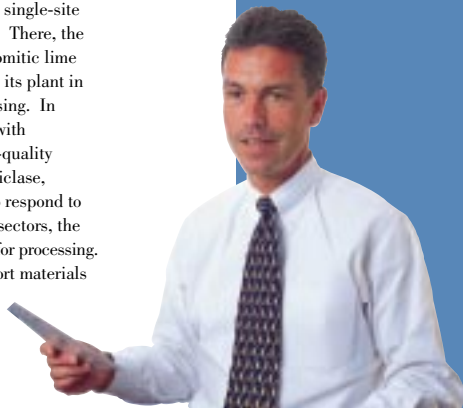
continues to experience growth in all of its primary market segments. It remains at the forefront of the magnesia industry because of its unparalleled ability to design highly specialized magnesia-based products and supply those products with exceptional customer service and technical support. With more than 700 products marketed in over 30 countries worldwide, Magnesia Specialties' ingenuity creates virtually boundless uses for magnesia.

Magnesia Specialties' products originate from dolomitic or "magnesium rich" limestone from its quarry in Woodville, Ohio – the largest single-site dolomitic lime plant in North America. There, the limestone is calcined (heated) into dolomitic lime and shipped directly to customers or to its plant in Manistee, Michigan, for further processing. In Manistee, dolomitic lime is combined with magnesium-rich brine to produce high-quality magnesium oxide products such as periclase, refractories or magnesia chemicals. To respond to the needs of low- and mid-range price sectors, the division also imports natural magnesite for processing. This combination of domestic and import materials enables the division to compete as a quality, full-range supplier.



"We don't just have production and quality, we have the technical support to back it. We have the ability to provide everything – from equipment to administrative support – while supplying a product tailored specifically to meet our customers' needs."

*John Harman
VP and General Manager
Chemicals
Magnesia Specialties*





The Magnesia Specialties division is recognized worldwide as a performance and service leader in the steel industry, supplying a wide range of products that contribute to furnace maintenance and cleaner steel practices. The division designs hundreds of refractory products capable of performing in vastly different furnace conditions, in temperatures exceeding 3,000 degrees Fahrenheit. In addition, a significant amount of lime is sold to the steel industry as a fluxing agent to help purify steel and extend refractory lining life. All Magnesia Specialties' refractory and related products are supported by complete service, application equipment, technical advice, and advanced product research and design.



As Magnesia Specialties continues to expand and develop its product lines, its most exciting growth may be in magnesia chemicals. Chemical-grade magnesia is marketed as a raw material additive for use in products we use every day. Markets continue to emerge for Magnesia Specialties as new applications and benefits of magnesia chemicals are discovered. A new flame-retardant material, with performance advantages over other products, is being produced and examined for a variety of applications. Currently, magnesia chemicals are used in the production of ceramics, rubber, plastics, fibers, aluminum, motor oil, leather tanning, paper, sugar, and a wide range of other products. Magnesia Specialties markets agricultural grades of magnesium oxide for use in mineral premixes and animal feed, along with environmentally friendly air and water treatment products.

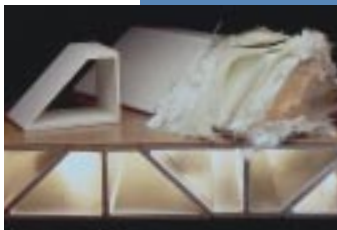
"A large part of our Refractories business revolves around service. Many field people work directly in the steel mills trying to improve the operations and the performance of steel furnaces. Yes, our materials and equipment are there, but what is truly unique is that our people are there as well, working along side our customers."

*Tom Rolason
General Sales Manager
Refractories
Magnesia Specialties*





In addition to steady growth in Aggregates and Magnesia Specialties, Martin Marietta Materials' growth strategy includes a long-term program to seek technology-based growth opportunities in related markets. In 1997, Martin Marietta Materials designed, fabricated and installed two of the first high-strength polymer composite highway bridges in the United States. Martin Marietta Materials' composite bridge technology, which involves the use of complex fabrics woven from glass fibers, has drawn considerable worldwide attention. Composite bridges deliver viable solutions to a number of problems associated with conventional steel and concrete bridges and bridge decks. Martin Marietta Materials' composite bridges are highly resistant to corrosion and are stronger, lighter, and more durable than conventional material. Composite bridges are easy to transport and allow rapid installation, lighter equipment, and less manpower. Other construction, marine and industrial applications for this technology are currently being reviewed.

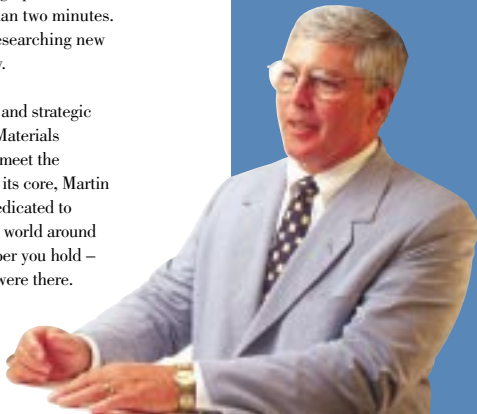


In the steel industry, Martin Marietta Materials' MarScan® laser-imaging technology is now being used to measure refractory thickness in steel furnaces. The state-of-the-art, 3-D laser measures and graphs more than one million points of reference in less than two minutes. Martin Marietta Materials is currently researching new applications for its MarScan® technology.

As an integral part of its corporate vision and strategic plan for diversification, Martin Marietta Materials continues to explore new technologies to meet the changing needs of its customers. Still, at its core, Martin Marietta Materials remains a company dedicated to providing quality materials that build the world around you. From the roads you travel to the paper you hold – on any given day, if you can touch it, we were there.

“Top-down there is a commitment to act ethically and I think that shows.”

*Don Easterlin
VP Business Development
Martin Marietta Materials*



Locations



MARTIN MARIETTA MATERIALS, INC

◆ Corporate Headquarters

AGGREGATES

- Carolina Division
- Central Division
- MidAmerica Division
- Midwest Division
- Midwest Division
- Southeast Division

MAGNESIA SPECIALTIES

Administrative Offices

▲ Baltimore, MD

Major Manufacturing Facilities

▲ Woodville, OH

▲ Manistee, MI

**MARTIN MARIETTA
MATERIALS, INC.**

**CORPORATE
HEADQUARTERS**

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and Raleigh District**

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Raleigh, NC 27607
(919) 787-9504

Charlotte District
5600 77 Center Drive, Suite 100
Charlotte, NC 28217
(704) 525-7740

Greensboro District
Airpark East
416 Gallimore Dairy Rd., Suite M
Greensboro, NC 27409
(336) 668-3253

**CENTRAL DIVISION,
Offshore & Gulf District
and River Central District**
160 James Drive East, Suite 200
St. Rose, LA 70087
(504) 468-3247

West Virginia Area
4421 Emerson Avenue, Suite 204
Parkersburg, WV 26104
(304) 485-7341

**Mid-State Construction
& Materials, Inc.**
Jones Mill Industrial Park
Building #40
Jones Mill, AR 72105
(501) 844-4232

MIDAMERICA DIVISION

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Dayton, OH 45414
(937) 454-1128

Cincinnati District
4900 Parkway Drive, Suite 145
Mason, OH 45040
(513) 701-1130

Columbus District
399 Frank Road
Columbus, OH 43207
(614) 445-1125

Dayton District
3660 Dayton Park Drive
Dayton, OH 45414
(937) 237-2930

Indiana District
1980 E. 116th Street, Suite 200
Carmel, IN 46032
(317) 573-4460

MIDEAST DIVISION
9513 Hull Street Road, Suite A
Richmond, VA 23236
(804) 674-9517

**MIDWEST DIVISION,
Des Moines District and
Southern Iowa District**
11252 Aurora Avenue
Des Moines, IA 50322
(515) 254-0030

Alden District
P. O. Box 550
Iowa Falls, IA 50126
(515) 859-3355

Kansas District
P. O. Box 5904
Topeka, KS 66605
(785) 267-5230

Nebraska District
P.O. Box 629
Valley, NE 68064
(402) 359-4088

SOUTHEAST DIVISION

and North Georgia District
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(770) 622-1399 - District

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Birmingham, AL 35233
(205) 252-6104

South Carolina District
246 Stoneridge Drive, Suite 102
Columbia, SC 29210
(803) 779-6500

South Georgia District
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This brochure was developed to provide general information about Martin Marietta Materials, Inc., and is not intended to represent a complete picture of the Corporation. Investors are cautioned that statements in this brochure that relate to the future are, by their nature, uncertain and dependent upon numerous contingencies - including political, economic, regulatory, climatic, competitive, and technological - any of which could cause actual results and events to differ materially from those indicated in such forward-looking statements. Additional information regarding Martin Marietta Materials, Inc., including these and other risk factors and uncertainties, may be found in the Corporation's filings with the Securities and Exchange Commission.

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